E-BOOK

Understanding Aavenir's Integration Capabilities with Workday SRM

www.aavenir.com

Faster contract creation, real-time data access and reduced risks

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Achieve fast procurement cycle and contract lifecycle times with Workday SRM and Aavenir Contractflow Integration

Executive Summary

Key Challenges with SRM (Workday) and Contract Management System Not Integrated

- Instances of duplicate data can arise when data is located on two separate systems
- Finding related contracts within two different systems can lead to bottlenecks
- Lower procurement productivity
- Lack of unified signing processes lead to confusion during contract signatures

Workday and Aavenir Contractflow, both platforms are highly reliable tools for supplier management and contract management. Including the contract management function within the overall procurement cycle, instead of treating them as two individual processes, helps to resolve the challenges mentioned above.

Aavenir has integrated its Contractflow application with Workday and has helped customers achieve fast procurement cycle and contract lifecycle times.

This document provides an overview of this integration. We have picked two key use cases of SRM and CLM integration that cover both inbound and outbound integration along with the data flow between these systems.

The information provided in this document shall help organizations to understand Aavenir's technical capabilities and experience in the area of Workday integration.

Integration Overview

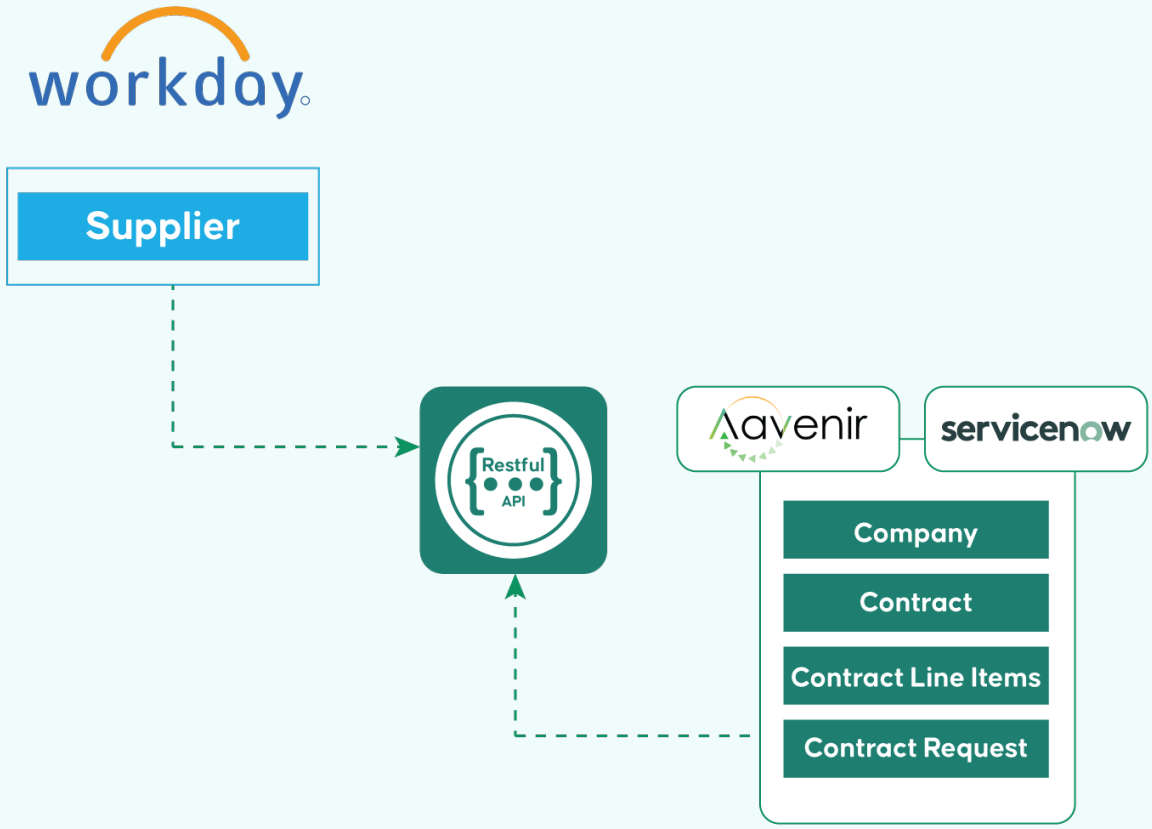


Figure 1 - Workday and Aavenir Integration Touchpoints

Aavenir leverages REST APIs technology, capabilities, and security to ensure secure and robust integration to Workday. The REST API layer manages all aspects of integration including bi-directional data flow in and out of Aavenir Contractflow application, insert/update/delete of data in the application, and integration configurations such as scheduling and error handling.

The diagram in Figure 1 gives a high-level overview of the data flow in and out of Workday and Aavenir through REST APIs.

To keep Workday integration reusable and simpler, Aavenir has developed its API structure based on industry-standard protocols. For example, Aavenir has a standard REST API JSON format to send data or receive data to and from Workday.

Aavenir provides expertise and assistance in the process of mapping Workday data entities with Aavenir data entities. Our integration experts stand ready to ensure smooth and quick integration, during implementation.

Integration Mechanism

Aavenir uses REST API (JSON Format) for integration. API based integration provides the following key technical benefits:

- Real-time transaction processing
- Streaming incremental or delta records
- Batch processing of records
- Data flexibility to handle multiple types of API calls and return different data formats

Aavenir ensures complete protection of your data with a combination of technology and best practices for API-based integration. It uses 'oAuth 2.0' for Authentication which is an industry-standard protocol supported by ServiceNow as well as Workday.

Integration Data Flow

The following two use cases showcase Aavenir's capability to achieve inbound and outbound integration with Workday and provide an understanding of Aavenir's integration with Workday. Other use cases can also be enabled as needed.

- Supplier-Company Synchronization
- Contract Activation and Signed Document Synchronization

I. Inbound Integration Use Case: Supplier-Company Synchronization

'Supplier' in Workday is a company you are doing business with. Its counterpart in ServiceNow is called 'Company'.

This use case enables Procurement staff to -

- Synchronize Workday Supplier with ServiceNow Company entity.

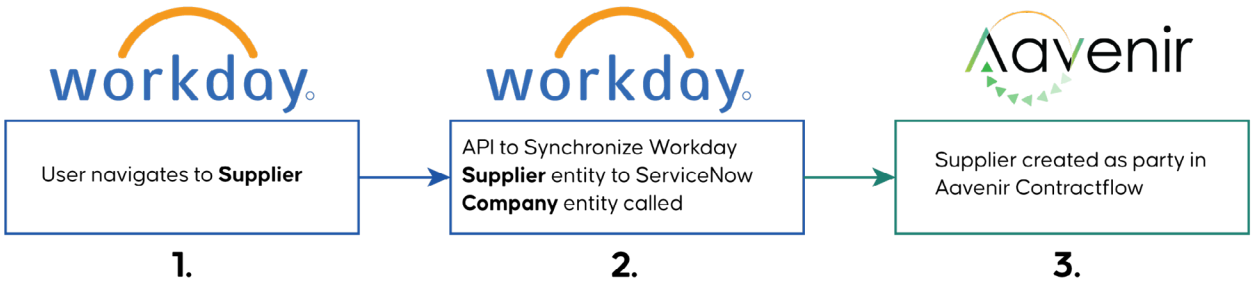


Figure 2 - Supplier-Company Synchronization

II. Outbound Integration Use Case: Contract Activation and Signed Document Synchronization

A contract is activated once the workflow configured for contract review(s), approval(s), and signed contract document (PDF) generation is completed. A rule is triggered when a contract is activated and the signed PDF of the contract document is synchronized to the supplier record in Workday.

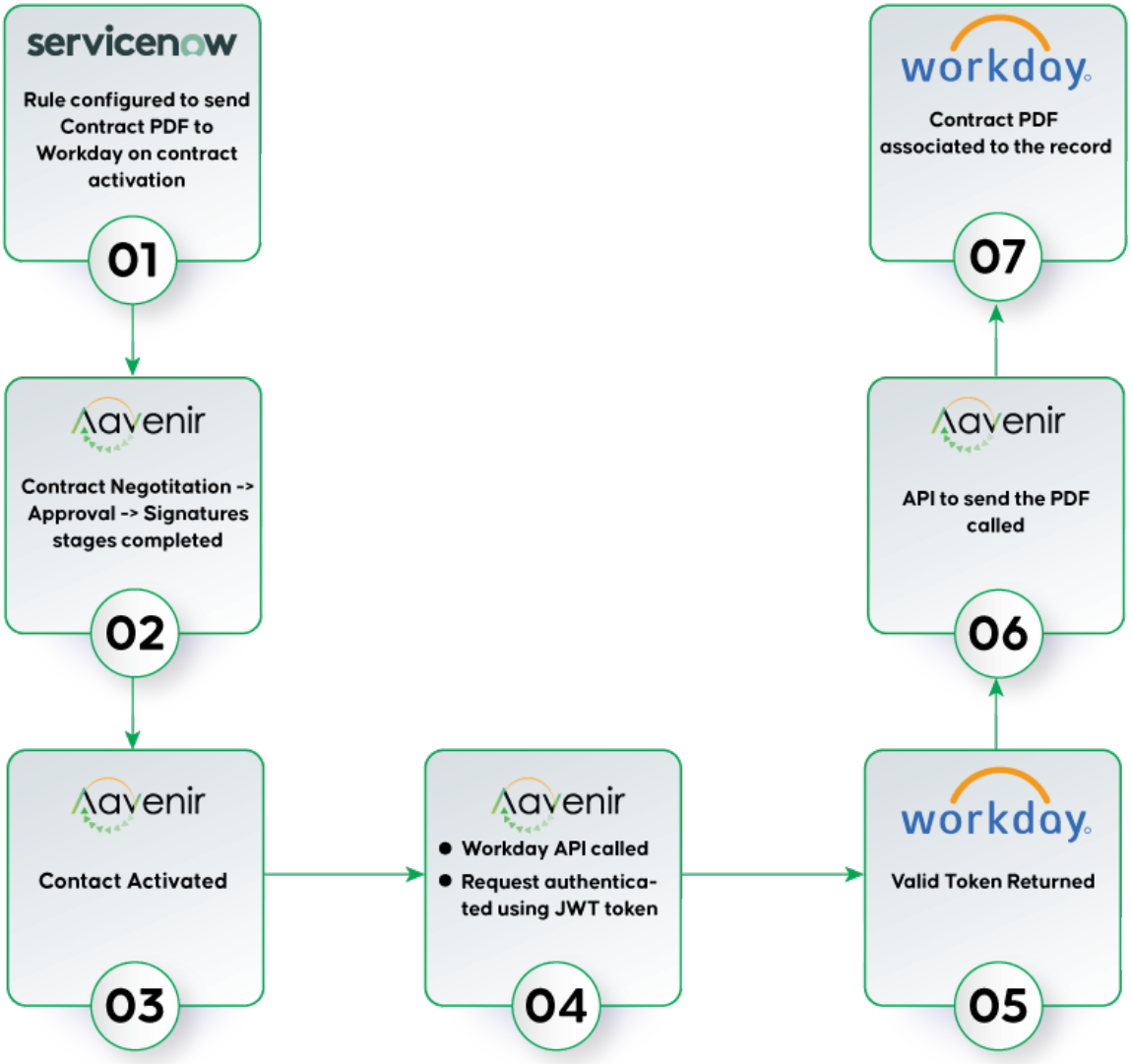


Figure 3 - Account Activation and Signed Document Synchronization Flow

Additional processing such as Change of Status, Update of Close Date, etc in Workday can also be supported.

Key Takeaways

Aavenir Contractflow and Workday CRM integration provide organizations with the following key advantages:



Faster Contract Creation:

Procurement professionals can create contracts in Workday, with information gathering during the earlier stages such as the quotation process. If the two systems don't interact, the procurement team could be duplicating efforts due to a lack of visibility of information gathered previously. This integration helps reduce contract cycle time, re-work, errors and improves customer satisfaction.



Real-time Data Access:

Workday-Aavenir integration empowers procurement professionals to stay up to date on contracts without leaving the Workday application. The user can have quick access to single and accurate data providing better insights.



Reduced Risks:

Chances of human errors are always there when more steps are involved in a process. Integrated systems reduce the risk of redundant data, potential frauds, and manual activities related to contracts.

Explore Key Resources & Get Started

Here are some more resources about Contract Management and Automation that you might find helpful

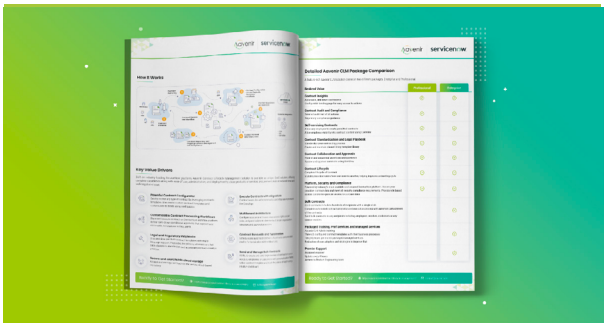


Checklist

Contract Review & Negotiation Checklist for Services Vendor

Leverage this checklist to get immediate visibility into vendor management risk exposure covering key components of enterprise-class supplier risk assessment programs.

Download Now



Datasheet

Aavenir Contractflow –Contract Lifecycle Management for ServiceNow

If your enterprise is already using ServiceNow and you haven't integrated a robust contract management platform, download this brochure...

Download Now



ROI Calculator

Calculate ROI of Contract Lifecycle Management Software

Estimate the business value you could achieve with Aavenir Contractflow. Use this ROI calculator to get a personalized report showing...

Calculate Now



E-Book

The Future of Contracts Management with Digital Workflow and AI

If your enterprise is already using ServiceNow and you haven't integrated a robust contract management platform, download this brochure...

Download Now

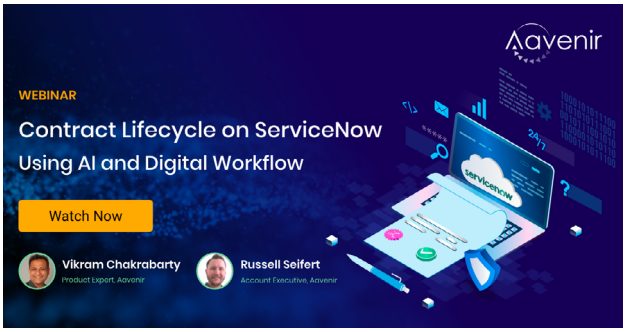


Webinar

Future of Procurement – Aligning with Enterprise IT Strategy

Watch this webinar to know key factors that need to be considered while choosing the next procurement technology solution.

Watch Now



Webinar

Managing end-to-end Contract Lifecycle on ServiceNow, using AI and Digital work...

Watch this webinar to learn how to implement Contract Management on ServiceNow with AI & Digital Workflows.

Watch Now



Blog

5 Reasons Why Enterprise Must Manage Contract Templates using a CLM Software

A contract should not take countless hours to create, review, and negotiate. Get to know how an easily accessible contract template library within the CLM software such as Aavenir Contractflow can benefit the enterprise.

Read More



Blog

7 questions every CPOs should ask before investing into contract management Sof...

Being a chief procurement officer (CPO), you do wear multiple hats! Perform your role better, consider investing into contract management software after asking these 7 questions.

Read More

Manage your Contract Automation on ServiceNow

Want to transform your contract management with AI-enabled workflows?

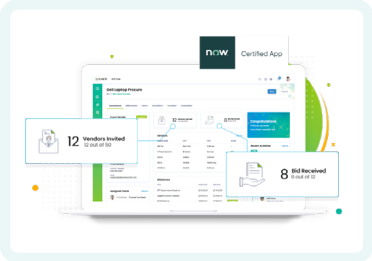
Get a custom demo of the Aavenir software now, and find out how you can manage your contracts for better business outcomes.



About Aavenir

Aavenir offers AI-enabled Source-to-Pay solutions, which includes Aavenir Contractflow – Contract lifecycle management , Aavenir Invoiceflow Accounts Payable Automation, and Aavenir RFPflow – Request for Proposal Management. Aavenir Source-to-Pay solutions revolutionize age-old processes using latest technologies such as Machine Learning and Natural Language Processing to eliminate manual work, reduce cycle time, and offer insightful smart suggestions based on historical data. For more information, visit: www.aavenir.com.

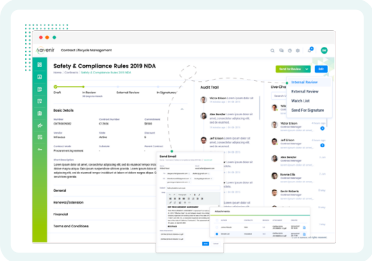
Explore Aavenir Source-to-Pay Solutions on ServiceNow



Aavenir RFPflow

Aavenir RFP/RFI/RFQ management software accelerates the vendor qualification process using milestone-based RFX-to-award workflow and collaborative vendor scoring.

- Create RFP/RFI/RFQ
- Request Responses
- Score Responses
- Award-a-Bid



Aavenir Contractflow

Aavenir Contractflow (CLM) enables enterprises to efficiently create and manage bilateral contracts for procurement, sales, services, legal, NDA, HR or any other type of internal and external enterprise operations.

- Create Contract
- Review & Negotiation
- Approval & E-Signature
- Dashboard & Reports



Aavenir Invoiceflow

AI-enabled Aavenir AP Automation solution learns an organization's unique invoices patterns to simplify invoice-coding, automate invoice data entry, and identifies exceptions to ensure data accuracy.

- Import Non PO & PO Invoice
- Automated Invoice Data Entry
- Invoice Approval Workflow
- Dashboard & Reports

Get Started

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linkedin.com/company/aavenirinfo

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